LEADERS / TEAMS

COACHING FOR PERFORMANCE

www.globalperformancegroup.com
Today, the need for truth, courage and honesty that leads to innovation, change, and growth is more important than ever. Too often barriers stand in the way of people contributing what they were hired to contribute, and stop them from sharing their opinions and concerns. People fail to fully engage and have the honest conversations that lead to involvement instead of compliance; optimal decisions instead of easy ones; solid resolutions instead of issue avoidance; and innovation instead of status quo. Individuals and team must develop the courage — the competence and confidence to fully engage, and operate “in the arena” with a collective voice so that innovative solutions and commitment can be developed and optimized.
Coaching For Performance (CFP) will enable leaders and teams to:

- Use the skills, tools, approaches to coach more effectively
- Take advantage of every coaching moment to build off strengths & identify areas for improvement
- Gain agreement on what needs change to improve performance
- Generate higher levels of business success and personal satisfaction
ESTABLISH A BEHAVIORAL SHIFT.
STRENGTHEN EMPLOYEE PERFORMANCE.

CFP equips leaders & teams with skills that get results

- Fully engage in collaborative discussion
- Build trust and enhance customer and peer relationships
- Use a skill set and language for challenging one another
- Shift perspectives to focus on the higher business purpose
- Ask insightful, thought-provoking questions
- Speak honestly, with clarity and respect
- Listen to understand, not merely reply
HOW CFP IS DELIVERED

All of our training solutions are a mixture of proven strategies honed through decades of application and small group sessions that coach people to use it. Therefore we implement a behavior change process that combines a highly tailored approach: live workshops (face to face or virtually live), pre and post workshop activities, application clinics, coaching sessions and tools to measure impact.

Our unique model can be delivered in 14 different languages and will not limit you to a per seat/per license charging model, but rather enable you to deploy a fresh approach on a global scale, with a predictable investment, for maximum results.
Global Performance Group (GPG) is a global corporate training company that believes the only way to effect lasting change is to transform habits by providing cutting edge content and coaching people to apply it to their real-life business cases.

GPG helps leaders and teams to practice and execute strategies that guarantee bottom line success. Professionals will develop the skills, tools and confidence that will enable them to create and shape value in a tough collaboration and innovation environment. Most people know the theory behind “What” to do, but fail when it comes to the “How”. Professionals will gain the competence of the skills, the confidence to execute those well and the courage to leave operate outside their comfort zone. Participants will develop new skills and techniques to leverage the inevitable tension and generate a successful outcome for all stakeholders.

GPG provides its behavior change approach across all seven continents in 14 languages. Our clients are international in size and reach, and are looking to upskill employees with new methods that work across the new global economy.
LET’S START A DIALOGUE

For more information about the content in this document or if you would like to discuss your company’s training initiatives please contact us on:

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